



Powerful Solutions. Proven Results.

NASDAQ: DSGR

Barrington Research Investor Presentation

May 18, 2023



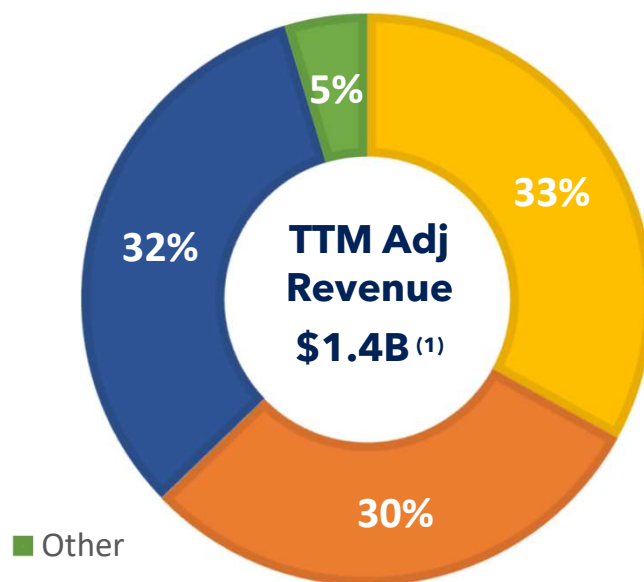
Forward Looking Statements

Cautionary Note Regarding Forward-Looking Statements

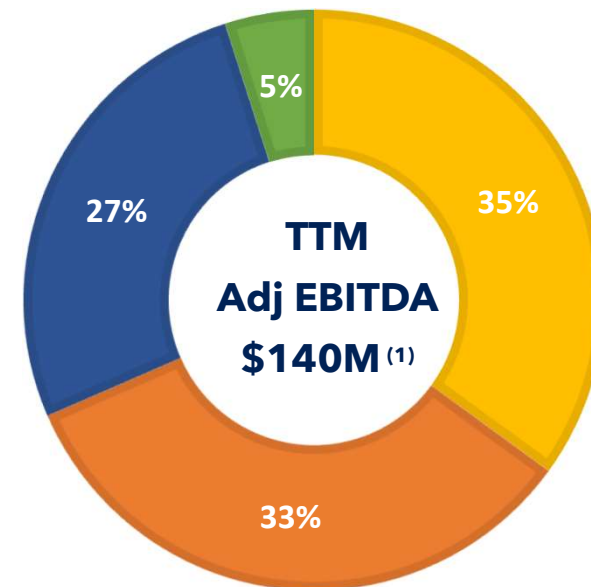
This presentation contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, that involve risks and uncertainties. The terms "aim," "anticipate," "believe," "contemplates," "continues," "could," "ensure," "estimate," "expect," "forecasts," "if," "intend," "likely," "may," "might," "objective," "outlook," "plan," "positioned," "potential," "predict," "probable," "project," "shall," "should," "strategy," "will," "would," and other words and terms of similar meaning and expression are intended to identify forward-looking statements. Forward-looking statements can also be identified by the fact that they do not relate strictly to historical or current facts. Such forward-looking statements are based on current expectations and involve inherent risks, uncertainties and assumptions, including factors that could delay, divert or change any of them, and could cause actual outcomes to differ materially from current expectations. DSG can give no assurance that any goal or plan set forth in forward-looking statements can be achieved and DSG cautions readers not to place undue reliance on such statements, which speak only as of the date made. DSG undertakes no obligation to release publicly any revisions to forward-looking statements as a result of new information, future events or otherwise. Actual results may differ materially from those projected as a result of certain risks and uncertainties. Certain risks associated with DSG's business are also discussed from time to time in the reports DSG files with the SEC, including DSG's Annual Report on Form 10-K, DSG's Quarterly Reports on Form 10-Q and DSG's Current Reports on Form 8-K. In addition, the following factors, among others, could cause actual outcomes and results to differ materially from those discussed in the forward-looking statements: (i) unanticipated difficulties or expenditures relating to the mergers; (ii) the risk that stockholder litigation in connection with the mergers results in significant costs of defense, indemnification and liability; (iii) any problems arising in combining the businesses of Lawson Products, TestEquity and Gexpro Services, which may result in the combined company not operating as effectively and efficiently as expected and (iv) risks and uncertainties relating to the pending acquisition of Hisco by DSG and the related financing thereof, including the risks that the transaction may not be completed on the timeline expected, that DSG may encounter difficulties integrating the business of DSG and Hisco, that DSG may not achieve the synergies contemplated with respect to the transaction and that certain assumptions with respect to Hisco's business or the transaction could prove to be inaccurate.

About Distribution Solutions Group

Multi-platform specialty distribution company providing high touch, value-added distribution solutions to the MRO, the OEM and the industrial technologies markets



Q1 '23 Revenue \$348M



Q1 '23 Adj EBITDA \$39.4M

Why Own DSG: Investment Thesis

NASDAQ: DSGR

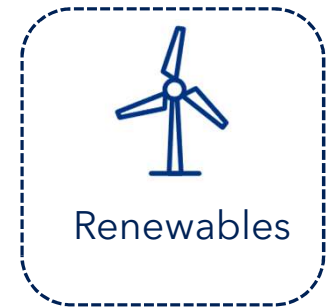
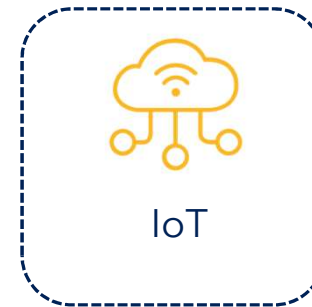


Embedded Growth Opportunities

LEVERAGE PLATFORM ACROSS CUSTOMER BASE

- Unique total customer value proposition
- +
- Monetize distinct capabilities across the platform
- +
- Collaborative selling across customer bases
- +
- Expand digital capabilities across the platform

END MARKETS HAVE STRONG SECULAR TAIL WINDS

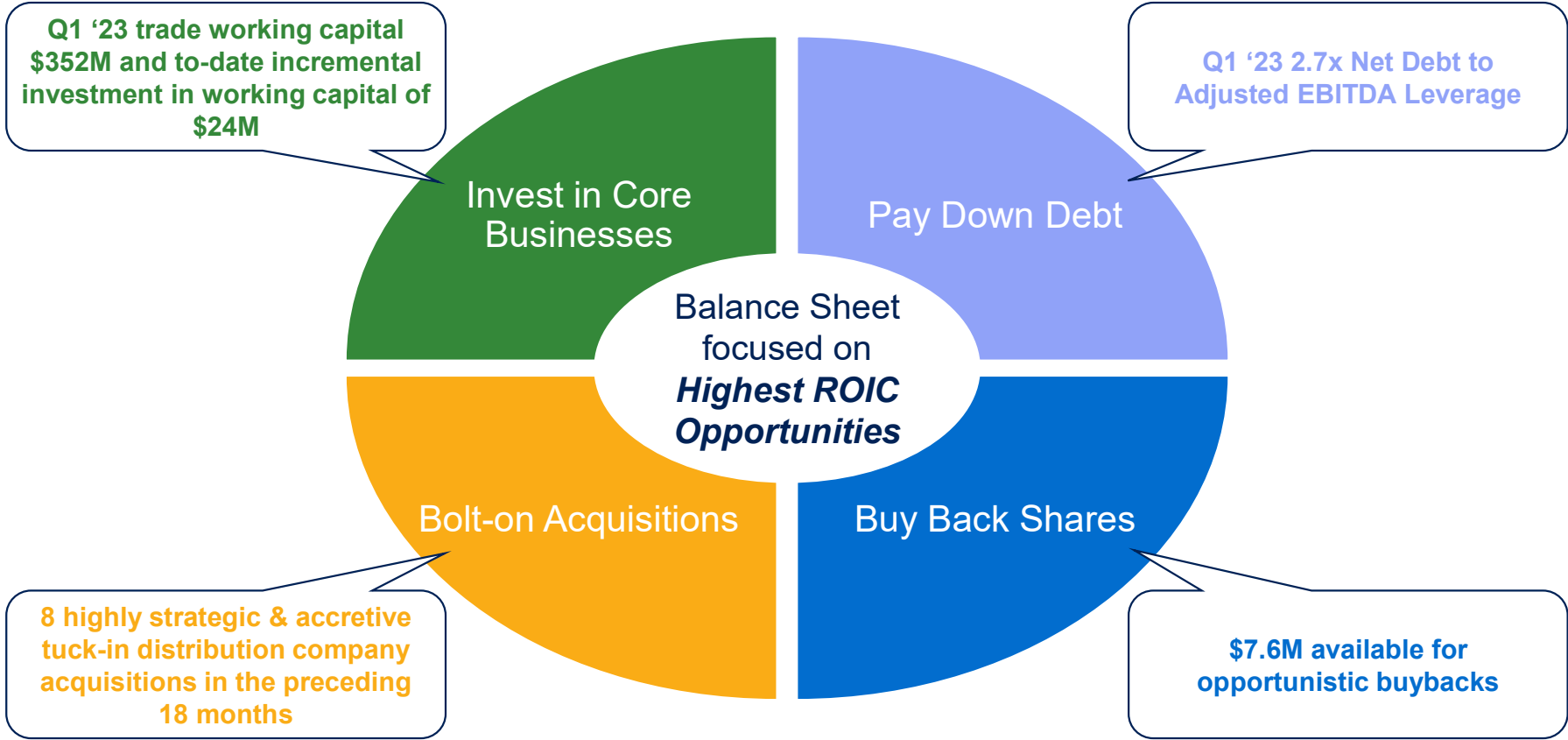


TRACK RECORD OF SUCCESSFUL ACQUISITION & INTEGRATION

- Large, highly fragmented markets of small regional competitors across end markets
- Scale benefits including more advanced global sourcing, customer relationships

- Proven Corporate Development team
- Revenue/cost synergies for most acquisitions
- Track record of integrating acquisitions

Disciplined Capital Allocation Framework



Leading service-focused industrial MRO distributor providing product through a vendor managed inventory approach

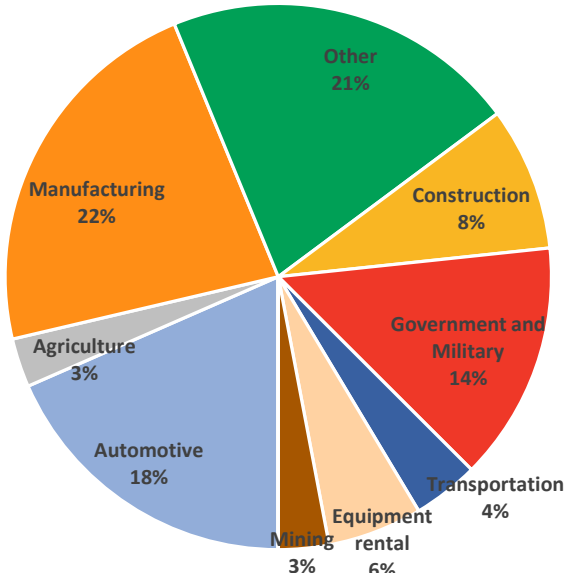
OPTIMIZED INVENTORY MANAGEMENT SYSTEM

DIVERSE END MARKETS⁽¹⁾

Before
Disorganized Parts Room
 Increased Downtime & Lower Labor Utilization



After
Vendor Managed Inventory
 Lawson ensures customers have the right product in the right place at the right time
Lower Total Cost of Ownership & Better Serve Customers



~\$514M Adj. Revenue ⁽¹⁾	~\$56M Adj. EBITDA ^{(1)/(2)}	1,900+ Employees	3 Countries Served	~\$20B Addressable Market	80,000+ Customers Served
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(1) Estimated TTM March 2023 adjusted for all closed acquisitions as of 3/31/2023.
 (2) See appendix for reconciliation of GAAP net income to Non-GAAP adjusted EBITDA.

Leading global supply chain Services and C-Parts provider of highly engineered specified products for manufacturing end users

BLUE CHIP CUSTOMERS IN DIVERSE MARKETS



Renewables



Semiconductor & Telecom



Power Generation



Consumer & Industrial



Aerospace & Defense



Transportation

GLOBAL LOCATIONS



- USA - Global HQ
 - Canada – NEF HQ
 - Mexico
 - Denmark – Resolux HQ
 - Hungary
 - Germany
 - Turkey
 - China
 - Brazil
- 📍 Gexpro Services
 📍 Resolux
 📍 Omni Fasteners
 📍 National Engineered Fasteners
 📍 Frontier Technologies
 📍 State Industrial Solutions

~\$405M
Adj. Revenue⁽¹⁾

~\$47M
Adj. EBITDA^{(1)/(2)}

680+
Employees

38+
Countries Served

~\$30B
Addressable Market

100,000+
Bins Served

(1) Estimated TTM March 2023 adjusted for all closed acquisitions as of 3/31/2023.

(2) See appendix for reconciliation of GAAP net income to Non-GAAP adjusted EBITDA.



Leading authorized distributors of electronics production supplies and Test & Measurement solutions, with over 250,000 products

PRODUCTS OVERVIEW

Electronic Production Supplies ("EPS") with advanced digital capabilities

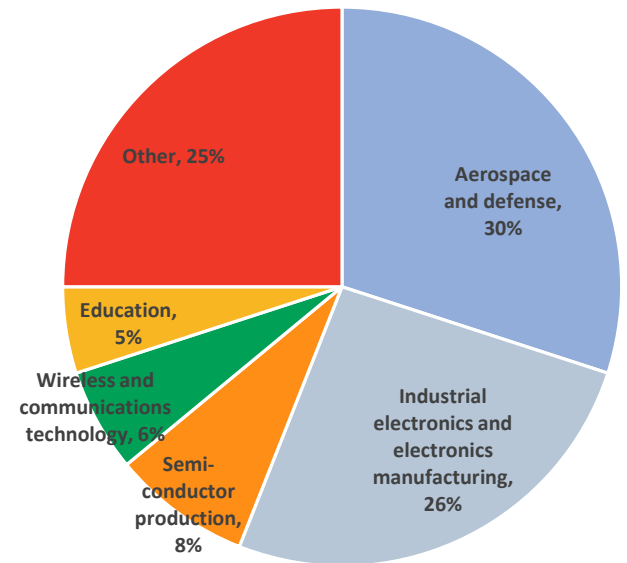
Test & Measurement Instrumentation ("T&M")

Broadest offering of T&M and EPS supplies in the industry

BLUE CHIP CUSTOMERS



DIVERSE END MARKETS⁽¹⁾



~\$427M
Adj. Revenue⁽¹⁾

~\$37M
Adj. EBITDA^{(1)/(2)}

550+
Employees

30+
Countries Served

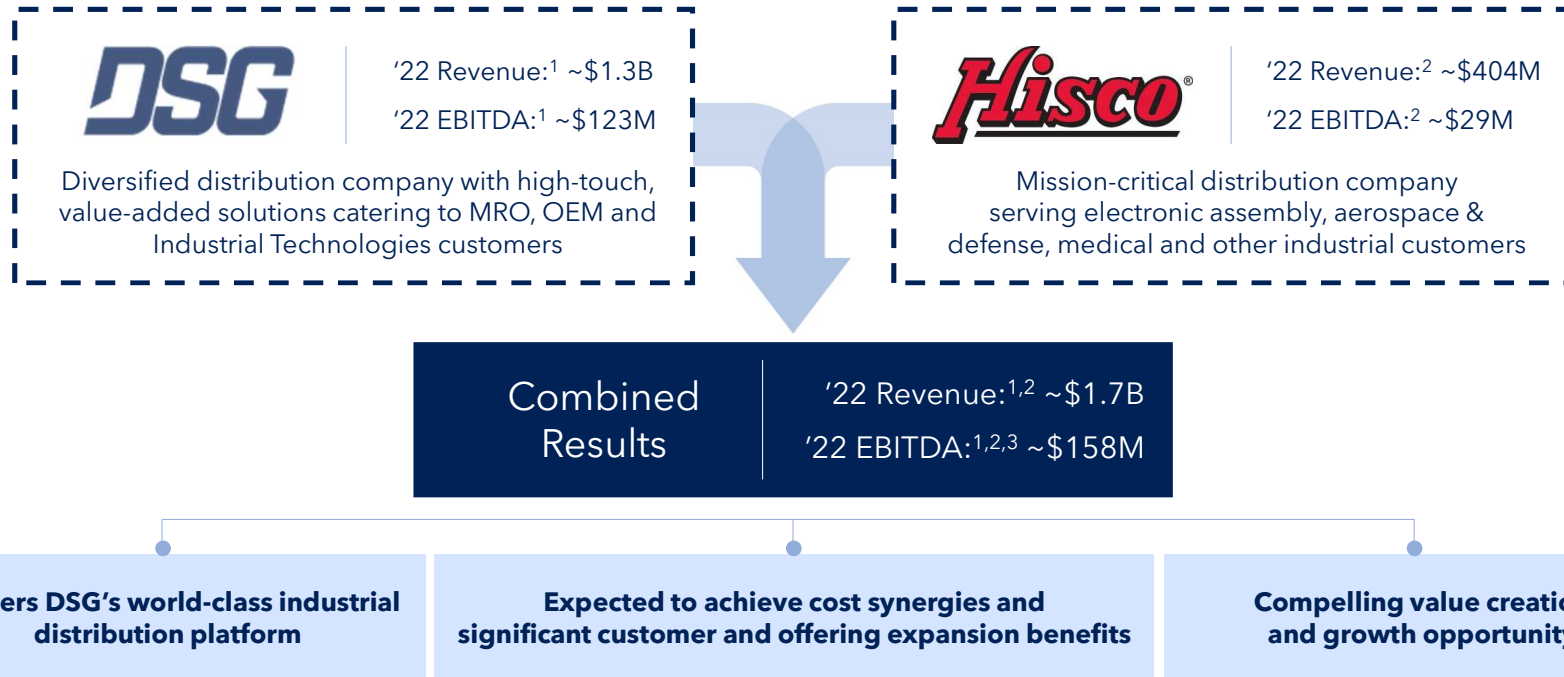
~\$7.5B
Addressable Market

1,000+
Manufacturer Brands



⁽¹⁾ Estimated TTM March 2023 adjusted for all closed acquisitions as of 3/31/2023.
⁽²⁾ See appendix for reconciliation of GAAP net income to Non-GAAP adjusted EBITDA.

Hisco Accelerates DSG's Vision for Growth



The Hisco Transaction Accelerates the Growth Trajectory of the Combined DSG Platform

(1) Represents adjusted DSG revenue and EBITDA, including Lawson Products pre-merger results. Excludes \$53M of revenue and \$4M of EBITDA contribution from pre-acquisition results of acquisitions acquired in 2022. See appendix for reconciliations.
 (2) Represents Hisco 2022 FY (Oct) revenue and Adjusted EBITDA. Excludes \$26M of revenue and \$2M of annual Adjusted EBITDA acquired in December 2022. See appendix for reconciliations.
 (3) Inclusive of \$6M of synergies (comprised of commercial benefits, net spend savings, and other SG&A savings) expected to be realized over the first year after the Transaction close.

Transaction Summary

Value

- Upfront purchase price of \$269.1M (9.4x 2022 Adjusted EBITDA¹)
 - Mid-7x inclusive of anticipated synergies realized within 12 months post-close
- Approximately \$35M of anticipated future tax benefit value²
- Expected to be accretive on an adjusted basis³ in 2023

Structure

- Transaction structure includes:
 - \$269.1M cash at close, subject to customary closing adjustments
 - \$37.5M employee retention payments paid 12 or more months after closing in cash or DSG stock
 - Up to \$12.6M cash earn-out, contingent on Hisco FY 2023 performance

Financing

- Funded at closing via:
 - Committed expansion of existing credit facility, plus
 - Approximately \$100M equity rights offering to existing shareholders, with support indicated by largest shareholder, Luther King Capital Management and affiliates (“LKCM”)
- Anticipating net borrowing leverage of 3.25x – 3.50x upon closing

Approval & Timing

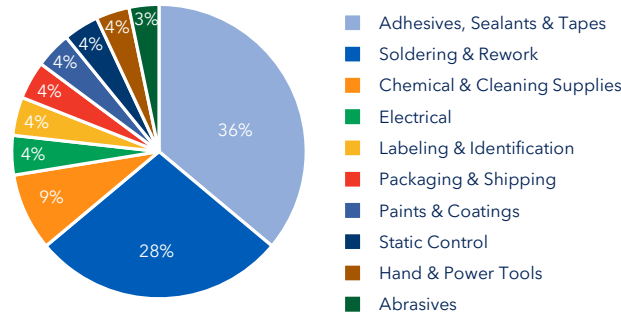
- Unanimously approved by DSG’s Board of Directors
- Full support from LKCM (>77% of outstanding shares)
- Expected to close in 2Q 2023, subject to HSR approval and customary closing conditions

Hisco® At a Glance

Business Overview

- Leading broadline industrial supplies distribution business with integrated footprint across the United States, Canada, and Mexico
- Headquartered in Houston, TX with 38 branches and ~600 employees
- High-margin, value-added services including precision converting and packaging for adhesives, sealants, and specialty chemicals
- Deeply embedded with customers, providing requirement-driven solutions

Select Product Offering Mix¹



Largest Suppliers



Value-Added Services



Custom Fabrication



Packaging / Labeling



Cold / Clean Room Storage



Vendor-Managed Inventory



Precision Slitting



Die Cutting



Labeling / Printing



Prototyping

End Markets



Aerospace



Converting / Repackaging



Electronic Assembly



General Industrial



Medical Devices



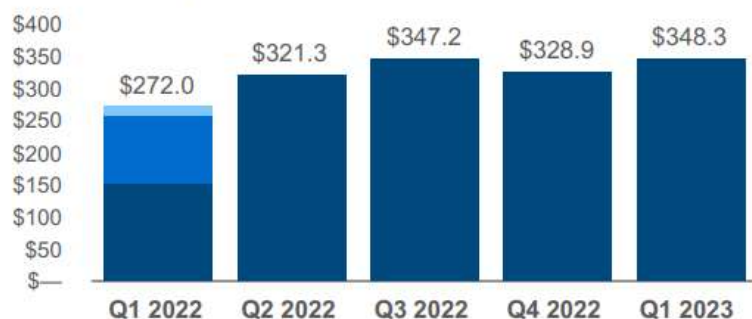
Transportation

Q1 2023 Consolidated Financial Highlights

Results Adjusted to Reflect Comparable Results Including Pre-Merger Lawson Products

- Adjusted Revenue of \$348.3M, an increase of \$76.3M or +28.1% over year ago quarter; organic growth of +13.7%
- Adjusted EBITDA of \$39.4M with 11.3% margin; up 73.6% from \$22.7M with 8.3% margin over year ago quarter
- Q4 reflects fewer selling days

Adjusted Revenue (in millions)



■ Reported Revenue (GAAP)
■ Pre-Merger Lawson Revenue
■ Pre-Merger Other Revenue

Adjusted EBITDA (in millions)



■ Adjusted EBITDA
■ Pre-Merger Lawson Adjusted EBITDA
■ Pre-Merger Other Adjusted EBITDA

Sequentially strong revenue and Adjusted EBITDA growth

Q1 2023 Consolidated Financial Highlights

Results Inclusive of Lawson Products and Other Acquisitions Pre-Merger Results

- Adjusted Revenue and Adjusted EBITDA below include the reported GAAP results and (1) pre-Merger results of the Lawson and Other segment and (2) the pre-acquisition results of other businesses that were acquired at any time during the Q1 2022-Q1 2023 period.
- Positive quarterly trends in Adjusted Revenue and Adjusted EBITDA as acquisitions become integrated
- Q4 reflects fewer selling days

Adjusted Revenue (in millions)



Adjusted EBITDA (in millions)



■ Reported Revenue (GAAP)
■ Pre-Merger Lawson Revenue
■ Pre-Merger Other Revenue
■ Other Acquisitions Pre-Acquisition Revenue

■ Adjusted EBITDA
■ Pre-Merger Lawson Adjusted EBITDA
■ Pre-Merger Other Adjusted EBITDA
■ Other Acquisitions Pre-Acquisition Adjusted EBITDA

Progress Since April 2022 Merger

At March 30, performing at or above all underwriting objectives established prior to consolidation

Enhanced Go-to-Market Strategy

Expanded Channels-to-Market

Superior Leadership Incentives for Cross-Selling

Fully Executed Cost Synergies for IT, Insurance

Developed Meaningful Business Pipeline

Sensitive to Economic Environment with Adjusted Hurdles, Leverage Targets

Fully Built-out Experienced M&A Team

Operationalized LKCM Support for OpCo Businesses

Questions?

Visit our websites for more information

www.lawsonproducts.com

www.testequity.com

www.gexproservices.com

www.lkcmheadwater.com

www.distributionsolutionsgroup.com



Investor Contacts



Three Part Advisors, LLC
(214) 872-2710

Steven Hooser
shooser@threepa.com

Sandy Martin
smartin@threepa.com



Appendix



GAAP to Non-GAAP Reconciliations

Q1 Adjusted Revenue and EBITDA Reconciliation (\$000s)

Results Inclusive of Lawson Products Pre-Merger Results

Quarter Ended	Lawson Products		Gexpro Services		TestEquity		All Other		Consolidated DSG	
	Q1 2023	Q1 2022	Q1 2023	Q1 2022	Q1 2023	Q1 2022	Q1 2023	Q1 2022	Q1 2023	Q1 2022
GAAP Revenue	\$ 125,280	\$ —	\$ 101,016	\$ 81,683	\$ 107,359	\$ 72,402	\$ 14,615	\$ —	\$ 348,270	\$ 154,085
Pre-Merger Revenue(1)	—	104,902	—	—	—	—	—	12,975	—	117,877
Adjusted Revenue	\$ 125,280	\$ 104,902	\$ 101,016	\$ 81,683	\$ 107,359	\$ 72,402	\$ 14,615	\$ 12,975	\$ 348,270	\$ 271,962
GAAP Operating Income	\$ 8,245	\$ —	\$ 7,374	\$ 3,592	\$ 26	\$ (604)	\$ 1,076	\$ —	\$ 16,721	\$ 2,988
Pre-Merger Operating Income(1)	—	11,096	—	—	—	—	—	980	—	12,076
Adjusted Operating Income	8,245	11,096	7,374	3,592	26	(604)	1,076	980	16,721	15,064
Depreciation and amortization	6,558	1,946	3,865	2,821	4,805	4,768	494	143	15,722	9,678
Adjustments:										
Merger/integration costs(2)	1,009	2,974	214	842	—	600	—	—	1,223	4,416
Stock-based compensation(3)	2,204	(8,595)	—	—	—	—	—	—	2,204	(8,595)
Severance costs(4)	238	621	—	—	113	456	—	5	351	1,082
Acquisition related costs(5)	—	—	161	569	2,715	271	—	—	2,876	840
Inventory net realizable value adjustment(6)	—	—	—	—	—	—	—	—	—	—
Inventory step-up(6)	—	—	—	163	—	—	—	—	—	163
Other non-recurring(7)	196	—	60	24	—	—	—	—	256	24
Adjusted EBITDA	\$ 18,450	\$ 8,042	\$ 11,674	\$ 8,011	\$ 7,659	\$ 5,491	\$ 1,570	\$ 1,128	\$ 39,353	\$ 22,672
GAAP Operating income as a percent of GAAP Revenue	6.6%	—%	7.3%	4.4%	—%	(0.8)%	7.4%	—%	4.8%	1.9%
Adjusted EBITDA as a percent of Adjusted Revenue	14.7%	7.7%	11.6%	9.8%	7.1%	7.6%	10.7%	8.7%	11.3%	8.3%

1. Represents Lawson Products pre-merger revenue and operating income
2. Merger transaction costs related to the negotiation, review and execution of the merger agreements relating to the business combination of Lawson Products, TestEquity and Gexpro Services and subsequent integration costs
3. Expense (benefit) primarily for stock-based compensation, of which a portion varies with the Company's stock price
4. Includes severance expense for actions taken in 2023 and 2022, not related to a formal restructuring plan
5. Expense for acquisition related costs, unrelated to the business combination of Lawson Products, TestEquity and Gexpro Services
6. Inventory fair value step-up adjustments resulting from the acquisition accounting for additional acquisitions completed by Gexpro Services
7. Other non-recurring costs consist of sales force optimization and other non-recurring items

GAAP to Non-GAAP Reconciliations

Adjusted Revenue and Adjusted EBITDA Reconciliation (\$000s)

Results Inclusive of Lawson Products Pre-Merger Results and Other Acquisitions – Pre-Acquisition Date

Consolidated DSG

	Q1 2022	Q2 2022	Q3 2022	Q4 2022	Q1 2023
GAAP Revenue	\$ 154,085	\$ 321,336	\$ 347,151	\$ 328,850	\$ 348,270
Pre-Merger Lawson Revenue(1)	104,902	—	—	—	—
Pre-Merger Other Revenue(1)	12,975	—	—	—	—
Pre-Acquisition Revenue(1)	36,828	12,931	1,730	1,192	—
Adjusted Revenue	\$ 308,790	\$ 334,267	\$ 348,881	\$ 330,042	\$ 348,270
GAAP Operating Income	\$ 2,988	\$ 4,113	\$ 22,027	\$ 12,658	\$ 16,721
Pre-Merger Lawson Operating Income(1)	11,096	—	—	—	—
Pre-Merger Other Operating Income(1)	980	—	—	—	—
Pre-Acquisition Operating Income(1)	3,673	294	8	134	—
Adjusted Operating Income	18,737	4,407	22,035	12,792	16,721
Depreciation and amortization	9,678	14,746	8,979	13,872	15,722
Adjustments:					
Merger/integration costs(2)	4,416	5,790	2,364	3,063	1,223
Stock-based compensation(3)	(8,595)	4,013	(3,568)	2,003	2,204
Severance costs(4)	1,082	953	944	443	351
Acquisition related costs(5)	840	334	38	1,570	2,876
Inventory net realizable value adjustment(6)	—	—	1,737	—	—
Inventory step-up(7)	163	1,622	1,082	—	—
Other non-recurring(8)	24	82	1,097	394	256
Pre-Acquisition add-backs(9)	64	61	3	2	—
Adjusted EBITDA	\$ 26,409	\$ 32,008	\$ 34,711	\$ 34,139	\$ 39,353
GAAP Operating income as a percent of GAAP Revenue	1.9%	1.3%	6.3%	3.8%	4.8%
Adjusted EBITDA as a percent of Adjusted Revenue	8.6%	9.6%	9.9%	10.3%	11.3%

References to table footnotes on slide 18

GAAP to Non-GAAP Reconciliations

Adjusted Revenue and EBITDA Reconciliation – Table Footnotes

1. Represents additional revenue and operating income of Lawson pre-Merger and Other Acquisitions prior to their acquisition dates not in reported GAAP results
2. Merger transaction costs related to the negotiation, review and execution of the merger agreements relating to the business combination of Lawson Products, TestEquity and Gexpro Services and subsequent integration costs
3. Expense (benefit) primarily for stock-based compensation, of which a portion varies with the Company's stock price
4. Includes severance expense for actions taken in 2023 and 2022, not related to a formal restructuring plan
5. Expense for acquisition related costs, unrelated to the business combination of Lawson Products, TestEquity and Gexpro Services
6. Inventory net realizable value adjustment recorded to reduce inventory related to discontinued products where the anticipated net realizable value was lower than the cost reflected in the Company's records
7. Inventory fair value step-up adjustments resulting from the reverse merger acquisition accounting for Lawson Products and acquisition accounting for additional acquisitions completed by Gexpro Services
8. Other non-recurring costs consist of sales force optimization and other non-recurring items
9. Represents additional EBITDA adjustments of Other Acquisitions prior to the respective acquisition dates

Aligned and Tenured Leadership

BOARD

Governance & Strategy



J. Bryan King



Andrew Albert



Steven Edelson



Lee Hillman



Mark Moon



Bianca Rhodes



Robert Zamarripa

DSG LEADERSHIP

Capital Allocation & Operational Accountability



J. Bryan King
Chairman & CEO
DSG



Brad Wallace
Partner
LKCM Headwater



Kim Carter
Partner
LKCM Headwater



Jacob Smith
Partner
LKCM Headwater



Ron Knutson
CFO
DSG

With daily strategy and business execution led by best-in-class management teams across each business

LAWSON PRODUCTS

GEXPRO SERVICES

TESTEQUITY

CORPORATE DEVELOPMENT



Cesar Lanuza
CEO

- Joined Lawson Products in 2022 after serving as CEO of Jon Don for Incline Equity
- Previously President for NA and Asia Pacific at Optimas OE Solutions and VP at Grainger



Bob Connors
CEO

- Joined Gexpro Services in 2004 as General Manager & named corporate officer in 2015
- Previously at General Electric as General Manager of GE Supply Logistics



Russ Frazee
CEO

- Joined TestEquity in 2018 as COO before being named CEO in 2022
- Previously COO/CIO at FCX Performance, VP of Distribution Operations at CompuServe



Matt Boyce

- Leads DSG M&A team, bringing over 15 years of corporate development experience
- Previously led corporate development activity for Carlisle and IDG, where he collectively led over \$4B of transaction value



Ron Knutson
CFO

- Joined Lawson Products in 2009 as CFO after serving as CFO of Frozen Food Express Industries
- Previously spent 12 years at Ace Hardware as Controller and VP Finance



Craig Schilling
CFO

- Re-joined Gexpro Services in 2020 as CFO
- Previously CFO for Electrical Source Holdings and Finance Manager for Gexpro Services when it was owned by Rexel



Nick Hawtrey
CFO

- Joined TestEquity in 2020 as CFO
- Previously CFO for Allied Electronics & Automation, Global VP of Finance for Allied sister company (RS Components)



Melanie Nix

- Over 8 years of M&A experience most recently leading corporate development for Gexpro Services
- Previously served as a Sr. Associate for LKCM Headwater and an Investment Banking Associate at JPM



Brent Pearlstein

- Brings over 7 years of M&A experience to the DSG team
- Previously was a Director at KPMG where he led deal advisory and strategy

Additional Dedicated LKCM Headwater Team:

Andy Zacharias - Partner (TestEquity) | Joel Stewart - Principal (Gexpro Services and Lawson) | Rick Settle - Principal (TestEquity) | Jonathon Miller - Principal (Leads Headwater Operations team across the DSG platform) | Garrett Spriggs - VP (Gexpro Services and Lawson) | Davis Miller - VP (TestEquity) | Brett Scarbrough - Portfolio Manager (Lawson)



Historical Acquisitions

	COMPANY	FOCUS	STRATEGIC RATIONALE	CLOSING DATE	REVENUE ⁽¹⁾	PURCHASE PRICE
2017		Industrial Technologies	<ul style="list-style-type: none"> Expanded geographic coverage and expanded customer base with an additional ~22,000 customer locations Complementary value-added products / services (kitting, VMI) 	January 2017	\$45.1	\$25.0
		Industrial Technologies	<ul style="list-style-type: none"> Adds scale to highly complementary Lab & Production supplies offering Bolsters stocked inventory and value-add capabilities (VMI, vending, etc.) 	July 2017	\$77.8	\$35.0
		MRO	<ul style="list-style-type: none"> Complementary products in fasteners, power tools and MRO supplies Provides sales/regional fulfillment expansion opportunity in W Canada 	October 2017	\$34.4	\$32.0
2020		MRO	<ul style="list-style-type: none"> Sizeable "DNA match" acquisition for MRO segment Highly accretive with significant cost synergies 	August 2020	\$64.2	\$35.3
2021		OEM	<ul style="list-style-type: none"> Complementary value-added fabrication capabilities Highly accretive with significant synergies 	June 2021	\$5.3	\$6.5
		Industrial Technologies	<ul style="list-style-type: none"> European beachhead for Industrial Technologies segment Supplier expansion and further penetration into Telecom/5G market 	July 2021	\$9.7	\$14.4
		OEM	<ul style="list-style-type: none"> Strategic expansion into Canada & Mexico for OEM segment Loyal customer base with high service levels in new and existing markets 	November 2021	\$28.3	\$18.9
		OEM	<ul style="list-style-type: none"> Highly accretive "DNA match" with diversified end markets Natural tuck-in with value-add product offering and strong management 	December 2021	\$9.6	\$11.8
2022		OEM	<ul style="list-style-type: none"> Leading global renewables supplier within the OEM segment Opened new strategic markets in Europe, the Middle East, and Asia 	January 2022	\$31.9	\$38.0
		OEM	<ul style="list-style-type: none"> Enhances B & C-class product and service offering to Renewables market Significant commercial synergies and delivers manufacturing capabilities 	March 2022	\$21.9	\$30.0
		Industrial Technologies	<ul style="list-style-type: none"> Adds complementary product lines (handhelds), brands and customers Digital go-to-market supplements Industrial Technology's sales model 	April 2022	\$113.0	\$55.0
		Industrial Technologies	<ul style="list-style-type: none"> Adds complementary product lines with reconditioned equipment Strong focus on rental and leasing purchase options 	June 2022	\$9.0	\$7.8
HIGHLIGHTED TOTAL					\$450.2	\$309.7

LKCM Headwater Introduction



- Private, employee-owned SEC-registered investment advisor
- Founded in 1979 with over 64 investment and other professionals
- \$22.1 billion of assets under management (9/30/22)
- C-corp with 43 years of retained earnings
- Primarily long-term, long-equity strategies for individuals and families
- LKCM, investment team & affiliates are collectively the firm's largest client



- Private investment arm of LKCM
- Over 100 years of collective experience & more than 100 businesses in the distribution space
- LKCM, investment team and affiliates are collectively the largest investor (~1/3 of capital)
- Engaged group of over 100 retired and active operating executives that are investors in the partnerships and willingness to lean into engagements to improve value within the portfolio
- More than \$2.1 billion of committed private capital



SIGNIFICANT PRIVATE COMPANY DISTRIBUTION EXPERIENCE

CURRENT		<ul style="list-style-type: none"> • LG - Leading distributor of fabricated hose, gaskets and belting for specialized and mission-critical applications • ESP - Value-added provider of mission-critical sealing solutions to diverse end markets • CNC - Leading provider of flow control solutions to the energy industry
		<ul style="list-style-type: none"> • Value-added distributor specializing in designing and implementing supply chain solutions / VMI for OEM customers
		<ul style="list-style-type: none"> • Leading provider of building automation, controls and gas detection solutions for the commercial buildings market
		<ul style="list-style-type: none"> • Value-added instrumentation, controls, automation and rotating equipment distributor with engineering and service capabilities
		<ul style="list-style-type: none"> • Largest North American specialty distributor of electronic production supplies and T&M equipment
FORMER		<ul style="list-style-type: none"> • North America's leading value-added distributor and service provider of mission-critical communication solutions
		<ul style="list-style-type: none"> • High growth value-added distributor, packager and re-packager of generic pharmaceuticals
		<ul style="list-style-type: none"> • Provider of supply chain solutions and distributor of indirect materials primarily to manufacturers
		<ul style="list-style-type: none"> • Leading value-added instrumentation and valve distributor based in the Gulf Coast